

# ELEANOR YEARWOOD

## Executive Coach

### TESTIMONIALS

*“Eleanor is a no-nonsense, practical executive coach. She sets tough goals – moving from individual assessment through to the real actions required very smoothly and quickly. Crucially, she helps you to understand potential issues and follows through with suggestions on how to tackle them.”*

Davy Deegan,  
C&B Manager at Dell

- ICF Accredited Coach
- Certified NLP Coach and Trainer since 2001
- Practitioner and Master Practitioner of Neuro Linguistic Programming
- Accredited provider of psychometric tools
- MBTI Step I & II
- DISC
- FIRO-B
- Thomas Kilmann Conflict Model
- Hogan
- LAB (Language & Behaviour profile)
- Strengthscope
- CPD 1st year of Certified Transactional Analyst

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Eleanor is trusted by CEOs in global companies to help those doing the best possible job to do even better. They expect her to provide constructive challenge to senior leaders yet be sensitive to their individual qualities, to gain commitment, to open up and engage in new behaviours and to encourage their teams to think and act differently and become even more successful.

### COACHING PROFILE



Eleanor's 2011 coaching includes senior teams at Apple, RBS, Perforce Software, North London PCT and local government as well as a number of owner-managed businesses in the Thames Valley. Using her wide range of knowledge and expertise as well as her adaptable approach and experience using psychometric tools such as MBTI, Thomas Kilmann Conflict Model and FIRO-B she helps individuals and teams increase their understanding so that they can focus on delivering success for their business. Tools, techniques and professionalism are important when working with busy people, but it is Eleanor's encouraging, easy style of delivery and ability to bring things to life through personal anecdotes that gives these executives and their teams confidence to communicate and deliver stunning results.

### LEADERSHIP DEVELOPMENT RESULTS AND EXPERIENCE

Eleanor is a Communications and Behavioural Change expert, helping C-level executives and their direct reports develop productive relationships with immediate stakeholders, giving them skills to build and manage the network of complex relationships that are required for personal success.

The results clients speak of are compelling, with groups of individuals transformed to high performance teams with greater levels of morale and ability to bring in new business more quickly and operate more effectively. They experience increased self-awareness and an understanding of their impact on others which enables them to give effective feedback, to delegate effectively, to manage their time better and raise their overall profile and impact within the business. They become stronger leaders with much clearer objectives.

Eleanor began her coaching 10 years ago facilitating "Life Skills for Leaders in the 21st Century" a 10 month programme for Ordnance Survey, following qualification as an NLP coach and trainer. Continued investment in professional development through peer coaching, coaching supervision, workshops and accreditation in the best technologies and techniques is a clear indicator of her love of learning and commitment to providing her clients with outstanding resources and service.

10 years on, and Eleanor has coached and facilitated for large global brands such as; American Express, Dell, Diageo, EMC, Fujitsu, Gazprom, Logica CMG and many UK businesses like South West Trains, Wexham Park Hospital, Perforce Software, Willow Park and BAS Solicitors. Eleanor's Public Sector work includes a North London Primary Care Trust, and Westminster, Epsom & Ewell and Wokingham Borough Councils.

Individuals from these companies have rekindled their careers, defined their own identities, built successful teams, and become instrumental in their company's continued success. Check out the website to see what people have said about working with Eleanor. [www.KeyTalent-Partners.com](http://www.KeyTalent-Partners.com)